**OVERVIEW**

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| **Summary of Factors** | **Points** |
| 1. New Agency Scoring
 | 23 |
| 1. Project Housing Design
 | 14 |
| 1. Project Services Design
 | 10 |
| 1. Full Utilization
 | 20 |
| 1. Leveraging Non-CoC Funding
 | 10 |
| 1. Bonus Points
 | 10 |
| **Total Points Available** | **77 + 10 Bonus Points** |

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| 1. NEW AGENCY SCORING (32 Points)
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If an agency does not already have Fresno Madera Continuum of Care funding, then the agency must be scored on the following.

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| **Agency-Wide Threshold Factors (Required but not scored)** | **Status** |
| 1. **FMCoC Membership**

The agency is a member in good standing of the FMCoC or will become a member of the CoC within a month of receiving the funding award from HUD. | Pass/Must Fix |
| 1. **Eligible Applicant**

Neither the applicant nor any sub-recipients are for-profit entities. | Pass/Must Fix |

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| **Factor 1.A. Client Participation in Program Design and Policy-Making (9 Points)** | **Scoring Guide** | **Points** |
| Review the narrative and apply the scoring guide to the right, up to a maximum of 5 points. For DV Bonus Housing Project applicants, the project should include how they will specifically involve survivors with a range of lived expertise in policy and program development throughout the project’s operation. | Please select all the strategies for integrating client feedback the agency uses: * The agency has regular meetings of participants where they have the authority to make recommendations directly to agency leadership, such as a Lived Experience/Client or Resident Advisory Board that meets regularly (different from the CoC’s Board);
* Strategies exist to recruit, retain, and develop staff with lived experience of homelessness, including peer support specialists;
* The agency administers client satisfaction surveys at least annually;
* The agency convenes client focus groups that include CoC-funded project participants at least annually.
 | Award 2 points for each option selected (4 possible) |
| Agency has a clear process to meaningfully integrate client feedback and lived experience into the design and operation of its projects (which includes specific examples where possible, and details how opportunities to give client feedback arewell-advertised to project participants.  | 5 |
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| **Factor 1.D. Housing First[[1]](#footnote-2) (8 Points)** | **Scoring Guide** | **Points** |
| Award 1 8 point for each option selected (up to 8 points). | Yes, the agency has offered all new front line staff (case managers) working on CoC-funded projects Housing First training at the start of their employment and offers current front line staff working on CoC-funded projects Housing First training at least annually. | 1 |
| No, there are no program access restrictions for clients based on income, sobriety, criminal records, or mental health. | 1 |
| No, the agency does use threats of eviction/30 day (or less) notices of eviction as a frequent tool to ensure program compliance from project participants. | 1 |
| No, clients are not required to participate in mandatory classes, therapy, job training, or interventions. | 1 |
|  No, the agency does not impose restrictions on clients that go beyond what is typically covered in an ordinary lease agreement. | 1 |
| No, the project will not disqualify applicants for reasons related to experience of domestic violence (lack of a protective order, period of separation from abuser, law enforcement involvement, etc.). | 1 |
| No, the project will not conduct criminal background checks for applicants or participants (note: for projects serving households with minor children, a point will still be awarded if sex offense status is checked through [Megan’s Law](https://www.meganslaw.ca.gov/), rather than a criminal background check). | 1 |
| No, the project will not disqualify applicants based on information discovered through a credit check or a check for eviction history. | 1 |

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| **Factor 1.F. Addressing Racial Biases**  | **Points** |
| Award up to 4 points based upon the agency’s selection of all of the methods of advancing racial equity and cultural competency that the agency has implemented (1 point for each option selected, up to 4 points):* Yes, written materials and translation services are available in multiple languages for participants with limited English proficiency.
* Yes, racial equity and cultural responsiveness knowledge, skills and practices are part of staff job descriptions and workplans.
* Yes, internal structures exist to address issues of racial equity and cultural responsiveness (i.e., formal or informal complaint resolution process, community advisory body, equity committee)
* Yes, staff receive training and support around racial equity and cultural responsiveness and their role in addressing racial inequities.
* Yes, agency provides an ongoing evaluation of policy, service of program impacts and progress towards racial equity and cultural responsiveness.
* Yes, the agency’s board and leadership are reflective of the racial and ethnic demographics it serves.

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| **Factor 1.I. Ensure privacy, respect, safety, and access regardless of gender identity**  | **Points** |
| Award up to 2 points based on the extent to which the agency will ensure privacy, respect, safety, and access regardless of gender identity or sexual orientation in projects. Do not just describe general measures you take to keep clients safe. | 2 |

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| PROJECT-SPECIFIC SCORING  |

All agencies (new and renewal agencies) applying for a new project must be scored on the following factors.

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| **Project-Specific Threshold Factors** | **Status** |
| 1. **Housing First:** The project will commit to running a low-barrier, Housing First program.
 | Pass/Fail |
| 1. **Coordinated Entry**: The project will participate in coordinated entry.
 | Pass/Fail |
| 1. **HMIS:** The project will enter data for all CoC-funded beds into HMIS (or comparable database for domestic violence services).
 | Pass/Fail |
| 1. **Equal Access**: The project will provide equal access and fair housing without regard to sexual orientation, gender identity, or local residency status (this includes ensuring privacy, respect, safety, and access regardless of gender identity or sexual orientation in projects). Projects will be required to have policies regarding termination of assistance, client grievances, Equal Access/non-discrimination, ADA and fair housing requirements, VAWA protection, and confidentiality that are compliant with HUD CoC Program requirements and are consistent with the CoC’s anti-discrimination policies.
 | Pass/Fail |
| 1. **Eligible Clients:** The project will only accept new participants if they can be documented as eligible for this project’s program type based on their housing and disability status.
 | Pass/Fail |
| 1. **Budget:** Project has made a good faith effort to complete the budget template provided, showing CoC and non-CoC funding sources for the project.
 | Pass/Fail |
| 1. **Match:** The project demonstrates 25% match per grant using match letters that specify the kind and amount of resources to be used or donated.
 | Pass/Fail |
| 1. **Connection to Mainstream Benefits**: Project has a specific plan to coordinate and integrate with other mainstream health, social services, and employment programs and ensure that program participants are assisted to obtain benefits. If the agency has any current clients, the plan must mention the percentage of current clients who have obtained at least one mainstream benefit while enrolled in the agency’s program(s).
 | Pass/Fail |
| 1. **Domestic Violence (DV) Bonus Only:** Housing projects that are applying for DV Bonus funding must demonstrate that they use housing first, trauma-informed, and victim-centered approaches.
 | Pass/Fail |
| 1. **Financial Management and Audit**: the project maintains adequate internal financial controls, record maintenance and management, and has provided an up to date (within last 21 months) audited financial statement, and single audit (if applicable).
 | Pass/Fail |

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| 2. PROJECT HOUSING DESIGN (14 POINTS) |

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| **Factor 2.A. Project Access to Housing (RRH ONLY)[[2]](#footnote-6) (10 Points)** | **Scoring Guide** | **Points** |
| Rapid Rehousing (RRH) projects are time-limited housing subsidies and must find housing units with private landlords. Leases must be in the clients’ name for a term of at least a year. Determine whether the Rapid Rehousing project will be able to secure housing units for its new project in a high-cost housing market with low vacancy ratesby applying the scoring guide to the right up to a maximum of 10 points. | The project convincingly explains its strategies to house clients with little to no income. | 2 |
| The project has a convincing landlord engagement strategy, which could include the hiring of a housing locator or the use of non-HUD landlord incentive or mitigation funds. | 2 |
| The project has experience using shared housing and plans to use a shared housing model to house clients. | 2 |
| The agency has a demonstrated a track record of housing clients with a broad range of disabilities and a broad range of subpopulations successfully in RRH projects and proposed to serve a broad range of clients in this RRH project. | 2 |
| The project has a strategy to house clients in rural or underserved areas.  | 2 |

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| **Factor 2.A. Project Access to Housing (PSH ONLY) [[3]](#footnote-7) (10 Points)** | **Scoring Guide** | **Points** |
| Permanent Supportive Housing (PSH) projects can lease units from landlords in the agency’s name and then sublease to clients. Determine whether the project will be able to secure housing units for its new project in a high-cost housing market with low vacancy rates, then apply the scoring guide to the right up to a maximum of 10 points. | The project has a deed or binding option for a specific property that will accommodate all of the program’s clients, OR | 10 |
| The project plans to master lease its housing units AND has a demonstrated track record of master leasing successfully.  | 10 |
| The project offers a credible explanation for how it will obtain site control/find housing for clients AND has a demonstrated track record housing clients successfully. | 6 |
| None of the above. | 0 |

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| **Factor 2.B. Housing Meetings Client Needs[[4]](#footnote-8) (4 Points)** | **Scoring Guide** |
| Award 1 point for each option selected, up to 4 points:* Yes, housing units for this project will offer first floor units or housing with elevators (ADA accessibility);
* Yes, housing units for this project will be pet-friendly;
* Yes, housing units for this project will be scattered site, so clients can choose where they want to live.
* Yes, housing units for this project will be in rural and/or underserved areas (an area outside of the Fresno metro area).
* Yes, housing units for this project will accommodate large families.
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| 3. PROJECT SERVICES DESIGN (10POINTS) |

**For non-Domestic Violence Bonus Projects (10 Points):**

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| **Factor 3.A. Stabilize Clients in Housing[[5]](#footnote-11)**  | **Scoring Guide** |
| Award 1 point for each option selected, up to 6 points. * Yes, the project will hire peer support specialists/peer support staff or other staff with lived experience;
* Yes, the project will offer all of the following supportive services: financial planning/budgeting support, life skills support or classes;
* Yes, the project will offer transportation to clients to get to services;
* Yes, the project will offer services specific to the LGBTQ+ community, especially those who are transgender or nonbinary.
* Yes, staff will be trained in motivational interviewing, trauma-informed care, and harm reduction practices.
* Yes, staff will individually assist each client to obtain the benefits of mainstream health, social, and employment programs for which they are eligible to apply.
* Yes, if an eligible cost, the project will continue to offer supportive services to clients to help them stay stabilized in housing, for up to 6 months after rental assistance payments stop.
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| **Factor 3.E. Improve Safety for DV Survivors** | **Scoring Guide** |
| Award up to 2 points based on the extent to which the project will improve safety for survivors of domestic violence, dating violence, sexual assault, stalking, and/or trafficking in their projects.For full points, the answer should include how the project will make all clients aware of the CoCs emergency transfer plan and the process for requesting an emergency transfer. | 2 |

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| **Factor 3.F. Severity of Needs[[6]](#footnote-15) (2 Points)** | **Scoring Guide** | **Points** |
| Award up to 2 points based the scoring guide to the right. | Potential clients served in various projects are anticipated to have at least 3 of the following severe needs: (i.) low or no income, (ii.) current or past substance use, (iii.) a history of victimization such as domestic violence or sexual assault, (iv.) criminal histories, and/or (v.) chronic homelessness.  | 1 |
| Agency’s narrative includes a realistic plan to meet the above-listed specific client needs and vulnerabilities. | 1 |

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|  | **Scoring Guide** | **Points** |
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**Services and prioritization for Domestic Violence Bonus Housing (10 Points):**
Use this section instead of factors 3.D., 3.E., 3.F., and 3.G. if the project will be dedicated to serving victims of domestic violence. For all scoring purposes, **“domestic violence” also includes dating violence, sexual assault, stalking, and/or trafficking.**

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| **Factor 3.H. Summary of Local Needs (DV Bonus) (3 Points)** | **Scoring Guide** | **Points** |
| Award up to 3 points utilizing the scoring guide to the right. | Project adequately summarizes a description of the local **need** for DV-related housing and services, e.g., the total number of survivors of domestic violence in the CoC’s geographic area that need housing or services and how the project came up with this number, including the data source.  | 1 |
| Project adequately summarizes the local **resources** for DV-related housing and services, e.g., how many survivors existing projects within the CoC are already serving and how the project came up with this number, including the data source. Includes a quantitative estimate of how the proposed project will reduce that gap. | 1 |
| Project gives a quantitative estimate of how the proposed project will reduce that gap. | 1 |

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| **Factor 3.I. Previous Experience with and Plan for Trauma-Informed, Victim-Centered Approaches (DV Bonus)** | **Scoring Guide** |
| Award up to 2 points based on the previous experience of the project and their plan for providing trauma-informed and victim-centered services.  | 2 |

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| **Factor 3.K. Previous Experience Providing Housing (DV Bonus) (2 Points)** | **Scoring Guide** | **Points** |
| Using the scoring guide to the right, award up to 2 points based on the previous experience of the applicant in providing housing to survivors of domestic violence, dating violence, sexual assault, and/or stalking. | Project describes previous experience ensuring DV survivors experiencing homelessness were quickly moved into safe affordable housing and then from assisted housing to housing they could sustain after the housing subsidy ends. | 1 |
| Project describes previous experience determining which supportive services survivors needed and connecting them to those services. | 1 |

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| **Factor 3.L. Previous Experience in Ensuring DV Survivor Safety and Confidentiality (DV Bonus) (3 Points)** | **Scoring Guide** | **Points** |
| Award up to 3 points based the scoring guide to the right. | Project describes previous experience ensuring privacy/confidentiality during the intake and interview process to minimize potential coercion of survivors.  | 1 |
| Project describes previous experience making determinations and placements into safe housing, as well as experience taking security measures for units that support survivors’ physical safety and location confidentiality. | 1 |
| Project describes previous experience keeping information and locations confidential and training staff on safety and confidentiality policies and practices. | 1 |

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| 4. FULL UTILIZATION (20 POINTS) |

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| **Factor 4.A. Experience with Federal and/or State Grants[[7]](#footnote-17) (6 Points)** | **Scoring Guide** | **Points** |
| Award up to 6 points based on the scoring guide to the right. | Award 3 points for each option selected (6 possible):* Yes, agency has successfully drawn down at least 95% of funding from a grant of at least $250,000.
* Yes, agency has prepared detailed eligibility documentation to a funder that shows what assistance each client received and why that client was qualified to receive that assistance or has otherwise shown they can manage complex reporting requirements.
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 | Award 3 points for each option selected (6 possible). |

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| **Factor 4.B. Budget[[8]](#footnote-18) (10 Points)** | **Scoring Guide** | **Points** |
| Review the budget provided in the Supplemental Documents and apply the scoring guide to the right, up to a maximum of 10 points.  | The budget provides information on how both HUD funding and match funding will be spent. | 2 |
| The budget is unambiguous and easy to read. | 2 |
| The budget does not attempt to use HUD funding on ineligible expenses. | 2 |
| The budget has peer support specialists or other staff with lived experience in the budget. |  2 |
| The amount of money in each portion of the budget is reasonable given the project’s design. | 2 |

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| **Factor 4.C. Fiscal Capacity[[9]](#footnote-19) (2 Points)** | **Points** |
| Award up to 1 point for each “yes”, up to 2 points. * Yes, the agency has experience with grant match tracking;

Yes, the agency has experience documenting eligible costs for grants. | 2 |

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| **Factor 4.D. Ready to Start[[10]](#footnote-20) (2 Points)** | **Scoring Guide** | **Points** |
| Review the narrative and determine whether the project will be ready to begin housing clients within 3 months of receiving HUD funding, then award up to 2 points using the scoring guide to the right. | Yes, the agency has experience administering CoC funds or has run a non-CoC funded project that has the same housing component as the project they are applying for (TH-RRH, RRH, PSH). | 1 |
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| Yes, the agency already has policies and procedures that can be used as-is or easily adapted for use in a CoC-funded project. |  1 |

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| 5. LEVERAGING NON-COC FUNDING (10 POINTS) |

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| **Factor 5.A. Housing that Leverages non-CoC Funding (5 Points)** | **Points** |
| Award the project 5 points if the (non-DV Bonus) project has attached a written commitment showing at least 25% of the units of the RRH or PSH project incorporates non-CoC funded housing or housing subsidies (i.e., a project that uses Public Housing Authority vouchers, or other non-CoC funding (private organizations, state or local government funding, faith-based funding, or federal funding other than CoC or ESG programs ) for rental assistance or leasing. | 5 |

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| **Factor 5.B. Project that Leverages Healthcare Resources (5 Points)** | **Points** |
| Award the project 5 points if the (non-DV Bonus) RRH or PSH project has attached a written commitment from a healthcare organization to:* Provide direct contributions from a public or private health insurance provider to the project; or
* Provide health care services (equal to 25% of the funding being requested by the project) by a private or public organization tailored to the program participants who qualify and choose those services).
	+ If the services are from a substance abuse treatment or recovery provider, the project will provide access to treatment or recovery services for all program participants who qualify and choose those services.
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| 6. BONUS POINTS (10 POINTS) |

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| **Factor 6.A. Bonus Points for New PSH Projects (10 Points)** | **Points** |
| Award the project 10 points if it is a Permanent Supportive Housing (PSH) project with at least one of the following characteristics:* A PSH project serving a broad range of disabilities and subpopulations;
* Scattered site PSH where the tenant can choose their housing location anywhere within the FMCoC geographic area.
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1. HUD System Performance Measure 2 [↑](#footnote-ref-2)
2. HUD System Performance Measure 7 [↑](#footnote-ref-6)
3. HUD System Performance Measure 7 [↑](#footnote-ref-7)
4. HUD System Performance Measure 7 [↑](#footnote-ref-8)
5. HUD System Performance Measure 7 [↑](#footnote-ref-11)
6. HUD System Performance Measure 1 [↑](#footnote-ref-15)
7. HUD System Performance Measure 2 [↑](#footnote-ref-17)
8. HUD System Performance Measures 3 [↑](#footnote-ref-18)
9. HUD System Performance Measure 3 [↑](#footnote-ref-19)
10. HUD System Performance Measure 3 [↑](#footnote-ref-20)