OVERVIEW

Summary of Factors	Points
1. Agency-Wide Scoring	32
2. Project Connections to Housing and Services	37
3. Full Utilization	24
4. Prioritization	7
5. Bonus Points	10
Total Points Available	**100 + 10 Bonus Points**

1. AGENCY-WIDE SCORING (32 Points)

If an agency is applying for multiple new projects, then the agency will receive a score (up to 32 points) for the below agency-wide factors that will then be added to each new project application's score (up to 68 points + 10 bonus points) to create a final score for each project (i.e., Agency A gets a score of 15 on the agency-wide scoring factors, which will be added to New Project B's score of 60 and New Project C's score of 70 to create a total score for New Project A of 75 and for New Project B of 85).

Agency-Wide Threshold Factors (Required but not scored)	Status
1. **FMCoC Membership** The agency is a member in good standing of the FMCoC.	Pass/Must Fix
2. **Eligible Applicant** Neither the applicant nor any sub-recipients are for-profit entities.	Pass/Must Fix

Factor 1.A. Client Participation in Program Design and Policy-Making (5 Points)	Scoring Guide	Points
Review the narrative and apply the scoring guide to the right, up to a maximum of 5 points.	The agency has at least one strategy for gathering client feedback and input. Strategies may include, but are not limited to: • Having at least one homeless or formerly homeless person on its staff or board of directors	2

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	• Having a Lived Experience Advisory Board that meets regularly (different from the CoC's Board) • Administering client satisfaction surveys • Convening client focus groups	
	Agency incorporates client feedback into program design and/or policy-making.	3

Factor 1.B. Audit Findings[1] (8 Points)	Scoring Guide	Points
Agencies were instructed to submit a copy of their most recent audit report. Any type of report can be used – the audit could be from a direct recipient, from an accountant, etc. The report should be dated no earlier than 1/1/2020. Award up to 8 points using the scoring guide to the right.	Agency attached an audit dated 1/1/2020 or later with no significant negative findings.	8
	Agency attached an audit dated 1/1/2020 or later with negative findings, but convincingly explains how it has corrected the negative findings.	5
	Agency attached an audit dated before 1/1/2020, but convincingly explains why it was not audited since 1/1/2020.	5
	Other	0

Factor 1.C. Experience with Federal and/or State Grants[2] (4 Points)	Scoring Guide	Points
Award up to 4 points based on the scoring guide to the right.	Agency has successfully drawn down at least 95% of funding from a grant of at least $250,000.	2
	Agency has prepared detailed eligibility documentation to a funder that shows what assistance each client received and why that client was qualified to receive that assistance or has otherwise shown they can manage complex reporting requirements.	2

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[1] HUD System Performance Measure 3
[2] HUD System Performance Measure 2

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Factor 1.D. Housing First[3] (5 Points)	Points
Award up to 5 points based on the agency's narrative if the narrative shows that the project will prevent screening people out of the coordinated entry system due to perceived barriers relating to housing or services. Consider whether any of the following are requirements of being assessed or referred: Income, sobriety, criminal records, or mental health.	5

Factor 1.E. Participation in CoC Activities[4] (4 Points)	Points
Award up to 4 points for the agency's participation and leadership at CoC events, meetings, committees, forums, and projects, with a focus on activities that took place between 5/15/2021 and 5/14/2022. This does not include attendance at General Membership meetings. Typically, each point will require about 4 hours of effort, so full credit should be awarded if the agency has provided 16 hours of attendance/involvement.	4

Factor 1.F. Addressing Racial Biases (2 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 2 points based on the degree to which the agency has identified any barriers to participation in their projects (e.g., lack of outreach) faced by persons of different races and ethnicities, particularly those over-represented in the local homeless population, and has taken or will take steps to eliminate the identified barriers.	Yes, agency has reviewed client outcomes with an equity lens, including the separation and review of data by race, ethnicity, gender identity and/or age.	1
	Agency's narrative demonstrates that they have identified project changes needed to make client outcomes more equitable and created a plan to make those change (if N/A is written here, award 0 points).	1

Factor 1.G. HMIS (2 Points)[5]	Points
Award up to 2 points based on project's plan for maintaining accurate and timely data, and/or based on agency's history of high data quality.	2

Factor 1.H. Coordinated Entry (2 Points)[6]	Points
Award up to 2 points based on the project's demonstrated capacity for successfully administering a Coordinated Entry project in compliance with all HUD requirements and for operating in conjunction or alignment with the existing Coordinated Entry System.	2

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[3] HUD System Performance Measure 2
[4] HUD System Performance Measure 2
[5] HUD System Performance Measure 5
[6] HUD System Performance Measure 1

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PROJECT-SPECIFIC SCORING

Project-Specific Threshold Factors	Status
1. **Housing First:** The project will commit to running a low-barrier, Housing First program.	Pass/Fail
2. **Coordinated Entry**: New Coordinated Entry projects must cooperate with existing Coordinated Entry projects so as to maintain a single Coordinated Entry System that operates based on uniform policies and procedures.	Pass/Fail
3. **HMIS:** The project will enter data into HMIS (or comparable database for domestic violence services).	Pass/Fail
4. **Equal Access**: The project will provide equal access and fair housing without regard to sexual orientation, gender identity, or local residency status (this includes ensuring privacy, respect, safety, and access regardless of gender identity or sexual orientation in projects). Projects will be required to have policies regarding termination of assistance, client grievances, Equal Access/non-discrimination, ADA and fair housing requirements, VAWA protection, and confidentiality that are compliant with HUD CoC Program requirements.	Pass/Fail
5. **Budget:** Project has made a good faith effort to complete the budget template provided, showing CoC and non-CoC funding sources for the project.	Pass/Fail
6. **Match:** The project demonstrates 25% match per grant using match letters that specify the kind and amount of resources to be used or donated.	Pass/Fail
7. **Connection to Mainstream Benefits**: Project has a specific plan to coordinate and integrate with other mainstream health, social services, and employment programs and ensure that program participants are assisted to obtain benefits.	Pass/Fail
8. **Domestic Violence (DV) Bonus Only:** projects that are applying for DV Bonus funding must demonstrate that they use housing first, trauma-informed, and victim-centered approaches.	Pass/Fail

2. PROJECT CONNECTIONS TO HOUSING AND SERVICES (37 POINTS)

Factor 2.A. General Assessment Process[7] (12 Points)	Scoring Guide	Points
	The project will use community-approved	4

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[7] HUD System Performance Measure 7

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Using the scoring guide on the right, award up to 12 points if the housing assessment process will align with the coordinated entry system design envisioned by the CoC.	assessment tools such as the VI-SPDAT.	
	The assessment process will be easily accessible by all people within the CoC's geographic area.	4
	The project has a plan for diverting clients who might be able to self-resolve. Evaluate how the agency will connect clients to self-help resources when appropriate.	4

Factor 2.B. Referral Process[8] (6 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 6 points if the housing referral process will align with the coordinated entry system design envisioned by the CoC.	The project will use case conferencing to ensure that program participants are directed to appropriate housing.	2
	The project will use standardized, objective, transparent rules to determine each household's priority for housing.	2
	The project will help ensure that high-priority households are document ready.	2

Factor 2.C. Site Control[9] (3 Points)	Points
Award up to 3 points if the project has either secured the real estate for the project, or adequately describes how the program will acquire the necessary real estate for the project. Consider: • Does the agency describe where the coordinated entry points will be located, including waiting areas, private interview areas, and office space for program staff? • Has the agency secured those locations? • Will the agency provide broad geographic coverage by either using multiple entry points, or by operating at least one phone system and/or mobile outreach team? • If a "no wrong door" approach is envisioned, how will the agency ensure all staff are adequately trained and clients are adequately informed of this approach.	3

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[8] HUD System Performance Measure 7
[9] HUD System Performance Measure 7

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Factor 2.D. Projected Outcomes[10] (3 Points)	Points
Award up to 3 points if the project's goals are realistic and sufficiently challenging given the scale of the project. For full credit, outcomes should be measurable and appropriate to the population being served, and must meet any applicable minimum targets adopted by the CoC.	3

Factor 2.E. Services Assessment Process[11] (5 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 5 points if the services assessment process will align with the coordinated entry system design envisioned by the CoC.	The project will actively evaluate which services a client would benefit from while waiting to be matched with housing.	2
	The project's policies consider client needs and choice in determining what services or job training programs are appropriate for the participant.	1
	The project's policies and procedures describe how they will evaluate client eligibility for mainstream resources.	2

Factor 2.F. Community Connections[12] (6 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 6 points if the program will have adequate connections to the broader homeless Continuum of Care. Consider.	The extent to which the agency has existing relationships with other services or agencies.	2
	The detail to which service linkages are described. Award fewer points for general statements, more points for concrete descriptions of service linkages and delivery.	4

Factor 2.G. Agency Resource Training[13] (2 Points)	Points
Award up to 2 points if the program will conduct or provide access to training for staff on available mainstream resources for which clients may qualify. Consider: • Agency plans for staff training on benefits eligibility	2

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[10] HUD System Performance Measures 4 and 7
[11] HUD System Performance Measure 7
[12] HUD System Performance Measure 7
[13] HUD System Performance Measure 3

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• Agency capacity to provide mainstream benefits, such as SOAR training	

3. FULL UTILIZATION (24 POINTS)

Factor 3.A. Budget[14] (10 Points)	Scoring Guide	Points
Review the budget and using the scoring guide to the right, award up to 10 points.	The budget provides information on how both HUD funding and match funding will be spent.	2
	The budget is unambiguous and easy to read.	2
	The budget does not attempt to use HUD funding on ineligible expenses.	2
	The budget has a reasonable size compared to the number of people to be served.	2
	The amount of money in each portion of the budget is reasonable given the project's design.	2

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[14] HUD System Performance Measures 3

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Factor 3.B. Fiscal Capacity[15] (6 Points)	Scoring Guide	Points
Review the narrative and using the scoring guide to the right award up to 6 points if the agency has sufficient fiscal capacity to manage the grant.	The agency has adequate internal financial controls.	1
	The agency has experience with or a plan for grant match tracking.	1
	The agency has well-maintained records.	1
	The agency has oversight by a board of directors.	1
	The agency has a strategy for documenting eligible costs.	1
	The agency has a strategy for ensuring adequate grant drawdown.	1

Factor 3.C. Ready to Start[16] (8 Points)	Scoring Guide	Points
Review the narrative and determine whether the project will be ready to begin housing clients within 3 months of receiving HUD funding, then award up to 8 points using the scoring guide to the right.	The agency has already served the same subpopulation with similar service types.	2
	The proposed project does not face any regulatory obstacles such as tenant displacement, environmental issues, or zoning issues.	2
	The agency's current staff has the capacity to begin preparing for this project.	2
	Whether the agency already has policies and procedures that can be used as-is or easily adapted for use in a CoC-funded project.	2

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[15] HUD System Performance Measure 3
[16] HUD System Performance Measure 3

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4. PRIORITIZATION (7 POINTS)

For non-Domestic Violence Bonus Projects (7 Points):

Factor 4.A. Special Populations[17] (2 Points)	Scoring Guide	Points
Award up to 2 points based the scoring guide to the right.	Project targets <u>two or more</u> of the following specialized populations: i. Homeless Youth, ii. Domestic Violence survivors, iii. Homeless Families with Children, iv. Chronic Homeless, v. Homeless Veterans, vi. Transgender/Gender Nonconforming, vii. Older Adults/Seniors, *and/or* viii. Persons of different races and ethnicities, particularly those over-represented in the local population	2
	Project does not target any of the above subpopulations.	0

Factor 4.B. Severity of Needs[18] (5 Points)	Scoring Guide
Award up to 5 points based on the project's plan to meet specific needs and vulnerabilities while complying with HUD regulations on providing open access to the Coordinated Entry System. Examples of needs include: low or no income, current or past substance use, a history of victimization such as domestic violence or sexual assault, criminal histories, and/or chronic homelessness.	5

*Use this section <u>instead of</u> the previous one if the project will be dedicated to serving victims of domestic violence. For all scoring purposes, "domestic violence" also includes dating violence, sexual assault, stalking, and/or trafficking.

Factor 4.C. Summary of Local Needs (2 Points) (DV Bonus)	Scoring Guide
Award up to 2 points if the project adequately summarizes all four of the following: • A description of the local **need** for DV-related housing and services, e.g., how many people need support;	2

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[17] HUD System Performance Measure 1
[18] HUD System Performance Measure 1

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• The local **resources** for DV-related housing and services, e.g., what services are already offered; • A quantitative estimate of the size of the **gap** between local resources and local need; • A quantitative estimate of how the proposed project will reduce that gap.	

Factor 4.D. Trauma-Informed, Victim-Centered Approaches (1 Point) (DV Bonus)	Scoring Guide
Award up to 1 point. All DV Bonus coordinated entry projects must explain how the project will implement policies, procedures, and practices that equip the CoC's coordinated entry system to better meet the needs of people experiencing homelessness who are survivors of domestic violence, dating violence, sexual assault, or stalking (e.g., to implement policies and procedures that are **trauma-informed, client- centered** or to better coordinate referrals between the CoC's coordinated entry and the victim service providers coordinated entry system where they are different).	1

Factor 4.E. Previous Performance (2 Points) (DV Bonus)	Scoring Guide
Award 2 points based on the previous performance of the applicant in serving survivors of domestic violence, dating violence, sexual assault, and/or stalking.	2

Factor 4.F. Ability to Meet Safety Outcomes (2 Points) (DV Bonus)	Scoring Guide
Award up to 2 points if the project: • Articulates a specific plan for ensuring that its clients will be safe from further domestic violence. • Uses staff who have been specially trained in promoting the safety of domestic violence survivors. • Sets quantitative safety targets that are appropriate and realistic and explains why it is likely to be able to achieve the targeted safety outcomes.	2

5. BONUS POINTS (10 POINTS)

Factor 5.A. Bonus Points for Projects Serving Underserved Areas (10 Points)	Points
Award the project 10 points if the project is primarily serving clients outside of Fresno City limits and the agency's headquarters or primary place of business is located outside of Fresno City limits.	10

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