FRESNO MADERA CONTINUUM OF CARE

DRAFT 2022 "SPECIAL NOFO" NEW SUPPORTIVE SERVICES PROJECT SCORING TOOL

OVERVIEW

Summary of Factors	Points
1. Agency-Wide Scoring	32
2. Project Connections to Housing and Services	26
3. Full Utilization	24
4. Prioritization	10
5. Equity	8
Total Points Available	**100**

1. AGENCY-WIDE SCORING (32 Points)

If an agency is applying for multiple new projects, then the agency will receive a score (up to 32 points) for the below agency-wide factors that will then be added to each new project application's score (up to 68 points) to create a final score for each project (i.e., Agency A gets a score of 15 on the agency-wide scoring factors, which will be added to New Project B's score of 60 and New Project C's score of 70 to create a total score for New Project A of 75 and for New Project B of 85).

Agency-Wide Threshold Factors (Required but not scored)	Status
1. FMCoC Membership The agency is a member in good standing of the FMCoC.	Pass/Must Fix
2. Eligible Applicant Neither the applicant nor any sub-recipients are for-profit entities.	Pass/Must Fix

Factor 1.A. Client Participation in Program Design and Policy-Making (5 Points)	Scoring Guide	Points
Review the narrative and apply the scoring guide to the right, up to a maximum of 5 points.	The agency has at least one strategy for gathering client feedback and input. Strategies may include, but are not limited to: • Having at least one homeless or formerly homeless person on its staff or board of directors	2

	• Having a Lived Experience Advisory Board that meets regularly (different from the CoC's Board) • Administering client satisfaction surveys • Convening client focus groups	
	Agency incorporates client feedback into program design and/or policy-making.	3

Factor 1.B. Audit Findings[1] (8 Points)	Scoring Guide	Points
Agencies were instructed to submit a copy of their most recent audit report. Any type of report can be used – the audit could be from a direct recipient, from an accountant, etc. The report should be dated no earlier than 1/1/2020. Award up to 8 points using the scoring guide to the right.	Agency attached an audit dated 1/1/2020 or later with no significant negative findings.	8
	Agency attached an audit dated 1/1/2020 or later with negative findings, but convincingly explains how it has corrected the negative findings.	5
	Agency attached an audit dated before 1/1/2020, but convincingly explains why it was not audited since 1/1/2020.	5
	Other	0

Factor 1.C. Experience with Federal and/or State Grants[2] (4 Points)	Scoring Guide	Points
Award up to 4 points based on the scoring guide to the right.	Agency has successfully drawn down at least 95% of funding from a grant of at least $250,000.	2
	Agency has prepared detailed eligibility documentation to a funder that shows what assistance each client received and why that client was qualified to receive that assistance or has otherwise shown they can manage complex reporting requirements.	2

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[1] HUD System Performance Measure 3
[2] HUD System Performance Measure 2

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Factor 1.D. Housing First[3] (5 Points)	Points
Award up to 5 points based on the agency's narrative if the narrative shows that the project will prevent screening people out of the coordinated entry system due to perceived barriers relating to housing or services. Consider whether any of the following are requirements of being assessed or referred: Income, sobriety, criminal records, or mental health.	5

Factor 1.E. Participation in CoC Activities[4] (4 Points)	Points
Award up to 4 points for the agency's participation and leadership at CoC events, meetings, committees, forums, and projects, with a focus on activities that took place between 5/15/2021 and 5/14/2022. This does not include attendance at General Membership meetings. Typically, each point will require about 4 hours of effort, so full credit should be awarded if the agency has provided 16 hours of attendance/involvement.	4

Factor 1.F. Addressing Racial Biases (2 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 2 points based on the degree to which the agency has identified any barriers to participation in their projects (e.g., lack of outreach) faced by persons of different races and ethnicities, particularly those over-represented in the local homeless population, and has taken or will take steps to eliminate the identified barriers.	Yes, agency has reviewed client outcomes with an equity lens, including the separation and review of data by race, ethnicity, gender identity and/or age.	1
	Agency's narrative demonstrates that they have identified project changes needed to make client outcomes more equitable and created a plan to make those change (if N/A is written here, award 0 points).	1

Factor 1.G. HMIS (2 Points)[5]	Points
Award up to 2 points based on project's plan for maintaining accurate and timely data, and/or based on agency's history of high data quality.	2

Factor 1.H. Coordinated Entry (2 Points)[6]	Points
Award up to 2 points based on the project's demonstrated capacity for successfully administering a Coordinated Entry project in compliance with all HUD requirements and for operating in conjunction or alignment with the existing Coordinated Entry System.	2

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[3] HUD System Performance Measure 2
[4] HUD System Performance Measure 2
[5] HUD System Performance Measure 5
[6] HUD System Performance Measure 1

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PROJECT-SPECIFIC THRESHOLD FACTORS

Project-Specific Threshold Factors	Status
1. **Housing First:** The project will commit to running a low-barrier, Housing First program.	Pass/Fail
2. **Prioritization**: New SSO projects must have a strategy for providing supportive services to those with the highest service needs, including those with histories of unsheltered homelessness and those who do not traditionally engage with supportive services.	Pass/Fail
3. **Coordinated Entry:** New SSO projects must participate in Coordinated Entry.	Pass/Fail
4. **HMIS:** The project will enter data into HMIS (or comparable database for domestic violence services).	Pass/Fail
5. **Equal Access**: The project will provide equal access and fair housing without regard to sexual orientation, gender identity, or local residency status (this includes ensuring privacy, respect, safety, and access regardless of gender identity or sexual orientation in projects). Projects will be required to have policies regarding termination of assistance, client grievances, Equal Access/non-discrimination, ADA and fair housing requirements, VAWA protection, and confidentiality that are compliant with HUD CoC Program requirements.	Pass/Fail
6. **Budget:** Project has made a good faith effort to complete the budget template provided, showing CoC and non-CoC funding sources for the project.	Pass/Fail
7. **Match:** The project demonstrates 25% match per grant using match letters that specify the kind and amount of resources to be used or donated.	Pass/Fail
8. **Connection to Mainstream Benefits**: Project has a specific plan to coordinate and integrate with other mainstream health, social services, and employment programs and ensure that program participants are assisted to obtain benefits.	Pass/Fail
9. **Trauma-Informed Care:** projects that intend to specialize in serving survivors of domestic violence must demonstrate that they use housing first, trauma-informed, and victim-centered approaches.	Pass/Fail

2. PROJECT CONNECTIONS TO HOUSING AND SERVICES (26 POINTS)

Factor 2.A. Quality of Services (8 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 8 points if the project explains how it will offer excellent supportive services to its clients.	The project has a reasonable, detailed, and clear plan for which services it will deliver, why it has chosen those services, and how it will deliver those services.	4
	The project identifies specific sources of experience, training, education, or other expertise and explains how they will enhance the quality of its services.	2
	The project identifies specific kinds of equipment, facilities, non-HUD funding, or other tangible resources and explains how they will enhance the quality of its services.	2

Factor 2.B. Referral Process[7] (4 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 4 points if the services referral process will align with the coordinated entry system design envisioned by the CoC.	The project will use warm handoffs to coordinated entry staff to assist participants with their progress toward appropriate housing.	2
	The project will help ensure that high-priority households are document ready.	2

Factor 2.C. Site Control[8] (3 Points)	Points
Award up to 3 points if the project has either secured the real estate for the project, or adequately describes how the program will acquire the necessary real estate for the project. Consider: • Does the agency describe where the services will be provided, including waiting areas, private interview areas, and office space for program staff? • Has the agency secured those locations? • Are those locations accessible and conveniently located for the program's clients?	3

Factor 2.D. Projected Outcomes[9] (3 Points)	Points
Award up to 3 points if the project's goals are realistic and sufficiently challenging given the scale of the project. For full credit, outcomes should be measurable and appropriate to the population being served, and must meet any applicable minimum targets adopted by the CoC.	3

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[7] HUD System Performance Measure 7
[8] HUD System Performance Measure 7
[9] HUD System Performance Measures 4 and 7

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Factor 2.E. Services Assessment Process[10] (3 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 3 points if the services assessment process will align with the coordinated entry system design envisioned by the CoC.	The project will actively evaluate which services a client would benefit from while waiting to be matched with housing.	1
	The project's policies consider client needs and choice in determining what services or job training programs are appropriate for the participant.	1
	The project's policies and procedures describe how they will evaluate client eligibility for mainstream resources.	1

Factor 2.F. Community Connections[11] (3 Points)	Scoring Guide	Points
Using the scoring guide on the right, award up to 3 points if the program will have adequate connections to the broader homeless Continuum of Care.	The agency has strong existing relationships with other services or agencies.	1
	The agency convincingly describes how it will enhance other programs' outcomes by filling a gap in those programs' service offerings.	1
	The agency convincingly describes how, when, and why it will refer its clients to outside organizations for services that can be more effectively provided by other agencies, using concrete and specific details.	1

Factor 2.G. Agency Resource Training[12] (2 Points)	Points
Award up to 2 points if the program will conduct or provide access to training for staff on available mainstream resources for which clients may qualify. Consider: • Agency plans for staff training on benefits eligibility • Agency capacity to provide mainstream benefits, such as SOAR training	2

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[10] HUD System Performance Measure 7
[11] HUD System Performance Measure 7
[12] HUD System Performance Measure 3

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3. FULL UTILIZATION (24 POINTS)

Factor 3.A. Budget[13] (10 Points)	Scoring Guide	Points
Review the budget and using the scoring guide to the right, award up to 10 points.	The budget provides information on how both HUD funding and match funding will be spent.	2
	The budget is unambiguous and easy to read.	2
	The budget does not attempt to use HUD funding on ineligible expenses.	2
	The budget has a reasonable size compared to the number of people to be served.	2
	The amount of money in each portion of the budget is reasonable given the project's design.	2

Factor 3.B. Fiscal Capacity[14] (6 Points)	Scoring Guide	Points
Review the narrative and using the scoring guide to the right award up to 6 points if the agency has sufficient fiscal capacity to manage the grant.	The agency has adequate internal financial controls.	1
	The agency has experience with or a plan for grant match tracking.	1
	The agency has well-maintained records.	1
	The agency has oversight by a board of directors.	1
	The agency has a strategy for documenting eligible costs.	1
	The agency has a strategy for ensuring adequate grant drawdown.	1

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[13] HUD System Performance Measures 3
[14] HUD System Performance Measure 3

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Factor 3.C. Ready to Start[15] (8 Points)	Scoring Guide	Points
Review the narrative and determine whether the project will be ready to begin housing clients within 3 months of receiving HUD funding, then award up to 8 points using the scoring guide to the right.	The agency has already served the same subpopulation with similar service types.	2
	The proposed project does not face any regulatory obstacles such as tenant displacement, environmental issues, or zoning issues.	2
	The agency's current staff has the capacity to begin preparing for this project.	2
	Whether the agency already has policies and procedures that can be used as-is or easily adapted for use in a CoC-funded project.	2

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[15] HUD System Performance Measure 3

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4. PRIORITIZATION (10 POINTS)

Factor 4.A. Special Populations[16] (2 Points)	Scoring Guide	Points
Award up to 2 points based the scoring guide to the right.	Project targets two or more of the following specialized populations: i. Homeless Youth, ii. Domestic Violence survivors, iii. Homeless Families with Children, iv. Chronic Homeless, v. Homeless Veterans, vi. Transgender/Gender Nonconforming, vii. Older Adults/Seniors, *and/or* viii. Persons of different races and ethnicities, particularly those over-represented in the local population	2
	Project targets one of the subpopulations above.	1
	Project does not target any of the above subpopulations.	0

Factor 4.B. Severity of Needs[17] (3 Points)	Scoring Guide
Award up to 3 points based on the project's plan to meet specific needs and vulnerabilities while complying with HUD regulations on providing open access to the Coordinated Entry System. Examples of needs include: low or no income, current or past substance use, a history of victimization such as domestic violence or sexual assault, criminal histories, and/or chronic homelessness.	3

Factor 4.C Prioritizing Unsheltered Homelessness (5 Points)	Scoring Guide
Award up to 5 points based on the project's plan to reduce unsheltered homelessness by… • Using street outreach and housing navigation to connect unsheltered people with housing resources • Increasing access to identification (e.g. birth certificates, state ID cards, etc.) • Making arrangements to provide health care through mobile clinics, street outreach teams, or other delivery systems that do not require the patient to have a fixed address in order to enroll in, schedule, or receive care	5

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[16] HUD System Performance Measure 1
[17] HUD System Performance Measure 1

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5. EQUITY (8 POINTS)

Factor 5.A. Racial Equity (4 Points)	Scoring Guide	Points
Award up to 4 points if the program will contribute to racial and ethnic equity in the FMCoC.	The agency has a specific plan for supporting racial equity by hiring, training, recruiting, promoting, mentoring, or otherwise empowering people from the demographic(s) it intends to serve, including people of color and people with lived experience of unsheltered homelessness.	4

Factor 5.B. Geographic Equity (4 Points)	Scoring Guide	Points
Award up to 4 points if the program will contribute to geographic equity in the FMCoC.	The program will enhance geographic equity by delivering services in areas where those particular services are not yet readily available.	4