

**BENCHMARK FACTORS FOR COORDINATED ENTRY**

The Fresno Madera Continuum of Care (FMCoC) Department of Housing and Urban Development (HUD) CoC Notice of Funding Opportunity (NOFO) Local Competition Scoring Policies recognize the critical need for Coordinated Entry funding in order to meet HUD requirements and facilitate the smooth operation of other FMCoC programs. As a result, Coordinated Entry projects are not subject to the ordinary scoring process during the local NOFO competition. Instead, Coordinated Entry projects must demonstrate that they have met minimum “benchmarks” indicating that they are offering enough value to the FMCoC to justify renewing their funding.

Coordinated Entry projects that **pass at least 6 of the 8 benchmarks** will be automatically ranked near the bottom of Tier 1, so that they can expect to receive renewal funding.

Coordinated Entry projects that **pass 5 or fewer of the 8 benchmarks** may be ranked at the bottom of the Priority Listing in Tier 1 or in Tier 2 or they may be recommended for partial or total involuntary reallocation, at the Review and Rank Panel’s discretion.

Name	Description	Status
<b>Spenddown</b>	<p>The project has spent down at least 70% of the funds awarded during its most recently completed HUD contract. If the project has not yet completed any HUD contracts, then the project has made at least one successful drawdown from e-LOCCs.</p> <p>If an underspending project provided evidence that they initiated a spenddown plan (grant amendment, reallocation (full or partial), transition application, or spend plan approved by the CoC Board Grant Spend Committee (“Committee”), then it will pass this benchmark, which is not subject to panel discretion.</p>	Pass / Fail
<b>HMIS/Comparable Database</b>	<p>The project has at least two registered users in the FMCoC’s Homeless Management Information System (or a Comparable Database) who have successfully logged into the system during the last 30 days of the competition period.</p>	Pass / Fail
<b>CES Committee and Case Conference Participation</b>	<p>The project participated in the CoC-wide case conferencing process and the Coordinated Entry System Committee. To pass this metric, a project should submit a letter in good standing from the CES Committee.</p>	Pass / Fail
<b>Racial Equity and Cultural Competence</b>	<p>The project can name at least three trainings staff have attended or held regarding racial equity, cultural competency, and/or elimination of bias. Examples include, but are not limited to: participating in the CoC’s Racial Equity Workgroup, HUD’s racial equity trainings (as part of a Community of Practice, as</p>	Pass / Fail

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	<p>webinars, or otherwise), cultural competency training, elimination of bias training, etc.</p>	
<p><b>Number of Clients Served</b></p>	<p>To pass this factor the project must score an <b>80%</b>, based on the description below.</p> <p>The scoring for this factor will vary based on what the Coordinated Entry project promised to do. Coordinated Entry projects may deliver any combination of street outreach, assessment, referral, and/or navigation. Each project should be scored here based on how well it achieved what it promised to do. Projects should <u>not</u> be penalized here for only attempting to do some of the eligible tasks.</p> <p>If the project has submitted a full copy of an amended contract with HUD, the Panel should rely on that amended contract. Otherwise, <b>the Panel should score the project based on its original e-snaps application, i.e., the very first new project application for this project.</b></p> <p>Once the correct e-snaps application or amended contract has been obtained, check to see what the project promised to do. If the project promised to do only one task, score it using the scale to the right based on how well it accomplished that task. For example, if the project promised to assess 100 clients and it actually assessed 92 clients, then the project’s performance would be 92%, which is over 80%, so it passes this benchmark.</p> <p>If the project promised to do multiple tasks, consider the project’s performance on all of these tasks together. You may put more weight on tasks that appear to have taken up a larger share of the project’s resources. For example, if the project promised to assess 100 clients and help 4 clients with housing navigation, and the project actually assessed 95 clients and helped 2 clients with housing navigation, the fact that the project assessed 95/100 clients is probably more important than the fact that the project only helped navigate 2/4 clients.</p>	<p>Pass / Fail</p>
<p><b>Full Utilization of Staff Time</b></p>	<p>On average, how many FTEs of staff actually worked on this Coordinated Entry project during the competition period? This is the numerator.</p> <p>According to this project’s e-snaps application, how many full-time equivalent (FTE) staff were expected to work on this Coordinated Entry project? This is the denominator.</p>	

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	Divide the numerator by the denominator. If the project hits 80% they pass the benchmark.	
<b>Connections to Housing</b>	<p>The project successfully connected clients to housing opportunities, especially permanent housing opportunities. Consider:</p> <ul style="list-style-type: none"> <li>- Is the project able to provide information about how many of the people who it made contact with are now in permanent housing?</li> <li>- If not, what other evidence is there that the project is successfully connecting people to housing?</li> </ul>	Pass / Fail
<b>Connections to Services</b>	<p>The project successfully connected clients to supportive services, especially mainstream benefits. Consider:</p> <ul style="list-style-type: none"> <li>- Is the project able to provide information about how many of the people who it made contact with are now enrolled in a health insurance plan or other mainstream benefit?</li> <li>- If not, what other evidence is there that the project is successfully connecting people to appropriate supportive services?</li> </ul>	Pass / Fail